

Spiral Duct Manufacturers Association

PIPELINE

THE SPIDA NEWSLETTER



Letter from the President

It is a sad time of year when the summer season is over and the kids go back to school. From people I have talked to around the country, it has been a busy year so far and the outlook seems promising. It is a good year when everybody is successful.

I would like to jump back a second to the Annual Meeting SPIDA had at the end of April in Ft. Lauderdale, Florida. This meeting was very highly attended and everybody certainly seemed to have a great time. The Program Committee did an excellent job in planning a location and filling it with a number of activities to fill out the entire weekend. In addition to the meeting and product show SPIDA normally has, we had a fishing trip and dinner cruise that kept everybody involved and having fun. It also didn't hurt to have a hotel right on the beach for the people that wanted to get some sun in after the meeting. I think everybody had an educational and enjoyable time this year in Florida.

Next year's meeting will be on the West Coast, so any members out west who didn't want to travel to Florida will have a closer meeting in the spring of 2016. We will have the details finalized by the ASHRAE meeting in Orlando in January.

SPIDA will again have their Sunday meeting at the Orlando Convention Center the day before the ASHRAE show begins on January 24th. Plan your travel arrangements now to make sure you can attend the lunchtime meeting at the convention center.

SPIDA has some very exciting news and projects coming up in the next few months. Make sure you check on our website and newsletter regularly to get the most recent updates and news

In This Issue

[Letter from the President](#)

[2016 SPIDA General Membership Meeting](#)

[2016 SPIDA Board Nominations](#)

[SPIDA Membership Analysis](#)

[Member News](#)

[2015 SPIDA Annual Meeting in Review](#)

[SPIDA on LinkedIn](#)

from our headquarters.

Bill Busch

Bill Busch

SPIDA President
Vice President,
Northeastern Sheet Metal



2016 SPIDA General Membership Meeting

All manufacturers of spiral, round and flat oval duct and suppliers to the industry are invited to attend SPIDA's annual general membership meeting. The meeting will take place on Sunday January 24th, the day before the AHR expo begins in Orlando, Florida. The meeting will begin at 12:00 noon with registration, followed by lunch and presentations. The meeting will be held at the Orange County Convention Center in Orlando, Florida.

The featured presenter will be Randy Swaim, Vice-President of Eastcoast CAD/CAM. He will show some real examples of the contractor's BIM process, starting with the setup for spiral duct and fittings in the CAM software with your shop standards and SPIDA model specifications, and then how the CAM software usage becomes quite automated, and greatly reduces input time and increases accuracy.

- The presentation will highlight the various ways that CAM, CAD and estimating software can be integrated within your fabrication workflow to take advantage of advancements in BIM interoperability:
- Utilizing engineering drawings to obtain initial cost estimate for a project
- Taking engineering drawings and using them as the starting point for creating contractor coordination and detailed drawings
- Obtain a forensic estimate of detail-contractor drawings to answer the question: How does my as-coordinated model compare to my initial estimate?
- Finalize detail-contractor drawings with targeted editing routines, and download them directly to the CAM software
- Customers and manufacturer reps place orders that will get priced correctly, and sent directly to CAM
- Utilize barcode tracking to oversee the job from your shop, to the trucks, and to the site
- Produce as-built drawings to meet the requirements of any project

Attendees will come away with a better understanding of how businesses who have adopted BIM into their workflow using modern technology for estimating and fabrication are seeing a substantial boost in productivity and accuracy!

One person from each member company at the B. Thomas and Industry Supporter levels will receive a complimentary registration courtesy of SPIDA. Associate members and additional company representatives are asked to pay \$75 each. Non-members are asked to pay \$125 and may attend one meeting without joining. [Click here to register for the meeting today.](#)

2016 SPIDA Board Nominations

The SPIDA Nominations Committee is pleased to submit the following names for election to the Board of Directors in 2016:

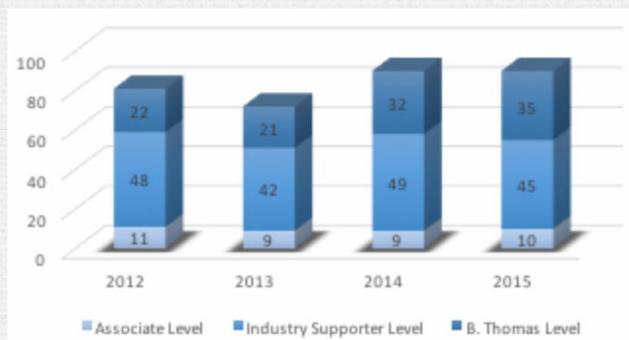
- Bill Busch, Northeastern Sheet Metal
- Jacob Dorfler, Streimer Sheet Metal
- Jerry Liddell, SET Manufacturing
- Weldon Weeks, M&M Manufacturing

The election will take place on January 24, 2016 at the General Membership Meeting in Orlando, FL.

We are also pleased to report the appointment of Pat Brooks of Eastern Sheet Metal to complete Bill Stout's term on the Board of Directors.

SPIDA Membership Analysis

To the right is a graphical analysis of SPIDA membership since 2012. As the chart demonstrates, SPIDA is maintaining an all-time high in membership. One thing to note is the increasing number of Brad Thomas Level supporters. Brad Thomas level supporters offer the maximum level of support for testing, research, and promotion of SPIDA; they can also have a leadership role within the organization. SPIDA will be introducing some new methods and concepts for further increasing membership and awareness at the general membership meeting this January in Orlando.



Member News

Calling all member contributions!

SPIDA encourages its members to contribute or submit any news that is either related to their own business or the industry in general. Some examples of topics to submit are:

- Acquisitions
- Company anniversaries
- New facilities
- Changes in personnel

Please submit to info@spida.org.



2015 SPIDA Annual Meeting in Review

The 2015 SPIDA annual meeting was held at the Sonesta Fort Lauderdale Hotel, in Fort Lauderdale, Florida on May 1st and 2nd.

SPIDA was pleased to host a high attendance of SPIDA members for this event, where they were able to spend some time at the beach, shop, and see the sights of this unique area. To add to the excitement, the SPIDA members went on a fishing trip and a dinner cruise. The group was also treated to a motivational presentation by Rudy Ruettinger from the 1993 film "Rudy".



The 2016 annual meeting will be held on the West Coast which will provide a better opportunity for our West Coast members to attend. Details will be available at the general membership meeting in Orlando, Florida in January.



SPIDA on LinkedIn

SPIDA has developed a LinkedIn company page! LinkedIn is a business-oriented social networking service, mainly used for professional networking. This company page will allow anyone to follow SPIDA updates, news and articles. It will also be an excellent avenue for promoting SPIDA awareness and increasing membership.



[Forward this email](#)

STAY CONNECTED

